

PETER POLITIS

P.O. Box 1957
Cochrane, Ontario
POL-1CO

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Social Insurance No: available upon request

Social Security No: available upon request

SUMMARY OF QUALIFICATIONS:

- **Strategic Negotiator**
Specializing In the Business, Aboriginal, and Political Disciplines,
- **Mediator / Facilitator**
Specializing In Corporate Relations, Specializing In Aboriginal Relations,
- **Strategist**
Specializing In Diagnosis & Strategy Development,
- **Strategic & Business Planner**
Specializing In Strategic Business Planning & Business Development,
- **Business Manager**
Specializing In People Management and Team Building,
- **Instructor & Trainer**
All facets of Business Management, People Training, Strategic Planning, Computers, and Team Building,
- **Consultant**
Specializing Business Development, Business Planning, Aboriginal Political Relations, Negotiation, and Mediation,
- **Private Entrepreneur**
Strategic Planning and Negotiations Enterprise, Property Management Enterprise,
- **Forest Planner & Manager**
Specializing in Both Softwood and Hardwood Application's

TRAINING & ACCREDITATION:

- **Harvard University, Harvard Business School;**
Long Term Strategic Negotiation - Negotiator Accreditation
- **University Of Windsor, Faculty Of Law;**
Advanced Alternate Dispute Resolution - Mediation Accreditation
- **York University;**
Successfully Managing People
- **Roger Dawson's;**
Power Negotiating
- **Dr. C Karass Institute For Executive Negotiations;**
Effective Negotiating
- **Dr. Ross Reck, Dr Brian Long;**
Common Sense Negotiating.
- **J.C. Savard Group;**
Managing Problems Of The Technical Person In A Leadership Role,

Strategic Planning,
Effective Time Management

- **The Decision Group;**
Effective Risk Communication

- **Canadian Association of Management Consultants;**
Management Consulting
- Other various managerial programs including “Total Quality Management”

PROFESSIONAL ACCOMPLISHMENTS:

- Negotiated Agreements:**
- **January 2008** – Negotiated \$450 million forest agreement for a Client providing unprecedented access to forest tenure.
 - **January 2006** – Land mark Consultation Process between Long Point First Nation and Tembec Inc.
 - **March 2005** – Tri-Partite Negotiations Process Agreement Between Quebec, The Long Point and The Lac Simon First Nations,
 - **August 2003** – Long Term Forestry Agreement Between Tembec Inc. & The Wahgoshig First Nation –Valued At \$120 Million,
 - **December 2003** – Long Term Partnership Agreement Between The Wahgoshig First Nation & Abitibi Consolidated – Valued At \$100 Million,
 - **July 2002** – Interim Agreement Between Quebec & The Long Point First Nation Bridging A Long Dispute With Committed Protocols & Opportunities,
 - **December 2001** – Protocol Of Cooperation Agreement Between Domtar Inc. & The Missanabie Cree First Nation
 - **November 2000** – Qua-Partite Working Partnership Agreement Between The Wahgoshig First Nation, The New Post First Nation, Ontario, & Abitibi Consolidated – Valued At \$180 Million,
 - **March 2000** – Long Term Relationship Agreement Between Tembec Inc And The Nipissing First Nation,
 - **March 2000** – Tri-Partite Working Relationship Agreement Between Ontario, The New Post First Nation, & Tembec Inc.
 - **July 1999** – Bi-Partite Interim Agreement Between Quebec & The Long Point First Nation – Valued At \$1 Million.
 - **2001 To 2004** – Four Mining Agreements Between The Wahgoshig First Nation And Four Individual Mining Exploration Companies Detailing Protocols & Potential Impact Benefit Agreements,
 - **1995 To 2004** – Various Multi-Million Dollar Natural Resource Service Contracts Between Aboriginal Clientele & Various Natural Resource Industrial Companies – Valued As Much As \$10 Million.
 - **1985 To 1995** – Various Contractual & Relationship Arrangements Pertaining To Forestry & Forest Management,

Facilitated / Mediated Relationships:

- **August 2003** - Facilitated An Arrangement Between Quebec & The Long Point First Nation Solving A Bitter Dispute & Fostering Government To Government Negotiations,
- **June 2002** – Facilitated An Arrangement Between The Long Point First Nation & Quebec Resulting In The Lifting Of Blockades & Negotiating Of An Interim Agreement,
- **January 2001** – Established A Landmark Negotiating Table Between The Missanabie Cree First Nation, Weyerhaeuser Company, & Multiple Districts Of The Ontario Ministry Of Natural Resources, & Facilitated The Implementation Of Innovative Dialogue Exercises & Multi-Interest Brainstorming,
- **April 2000** – Facilitated The Unprecedented Development Of An Alliance Between Two Competing First Nations Which Resulted In A Larger Collective Success Associated To Their Negotiations With The Government & Forest Industry.
- **May 2000** – Facilitated The Successful Halting Of Logging Operation's On Lake Abitibis' Hospital Point (A Sacred Native Burial Ground Of The Wahgoshig First Nation), & Negotiated The Removal Of This Area From The Harvest Eligible Land Base,
- **1995 To 2005** – Facilitated & Mediated A Multitude Of Disputes & Impasses Associated To Working Relationship & Contractual Relations Between Aboriginal Clientele, Government, & Natural Resource Industry,
- **1985 To 1995** – Facilitated & Mediated Various Relationship & Employee Employer Arrangements Pertaining To Forestry & Forest Management

Business Management & Development:

- **Planning 1995 To Present** – Several Business Plans & Financial Analysis Valued As Much As \$16 Million; Several Long Term Strategic Plans; Several Negotiations Plans;
- **Training 1995 To Present** – Conducted Workshops & Training Session's Associated To Time Management; Planning; Corporate Board Management; Employee Development; Negotiations; Strategic Planning; Team Building; & Cross Cultural Training,
- **Corporate Structuring 1995 To Present** – Developed A Not For Profit Corporate Structure For New Post In 1997; Developed A Not For Profit Corporate Structure For JTP Logging In 1997; Developed A Corporate Structure For, For Evergreen Forest Managers In 1997; Developed A Ltd Partnership Corporation For Wahgoshig In 2003; Developed A Corporate Structure For, For Evergreen Innovative Strategies In 2004, Analyzed & Completely Restructured 1498356 Ontario Corporation To A Limited Partnership.
- **1996** – Instructed Computer Training At The Toronto School Of Business,

- **1990 To 1995** – Direct Responsibility & Accountability As Superintendent Of 100 Mmfbm Sawmill, And A 100 Mmfbm Planermill; Direct Responsibility & Accountability As Superintendent Of \$30 - \$65 Million Woodlands Operations For Different Companies; Supervise, Manage, & Develop Fifteen Staff Members, Ten Or More Contractors, And 120+ Employees; Development, Direct Management, And Cost Control Of Annual Budgets Valued At Approximately \$30 – \$65 Million.

Additional Achievements:

- **May 2010** – Coordinated The Cochrane Community Adjustment Committee, Facilitating The Review & Recommended Adjustment To The Community Socio-Economic Profile. An Important Process By Which This Northern Ontario Community Learned How To Make The Changes Needed To Adjust To, & Survive, The New Economy.
- **April 2010** – Played A Key role In Reenergizing The Local Floundering Recreation Program In Cochrane Ontario By Innovatively Engaging The Population To Take Charge Of & Drive The Program Directly. The New Collaboration Led To The 2nd Largest Winter Carnival In Ontario In Just Two Short Years In A Community Of 5,000.
- **April 2004** – Facilitated The Development & Adoption Of An Unprecedented Aboriginal Specific Natural Resource Permit Process For The Long Point First Nation,
- **June 1999** – Facilitated The Development Of An Unprecedented Comprehensive Native Values Protection Plan Including An Alternate Dispute Resolution Process In The Nipissing Forest, Forest Management Plan

PROFESSIONAL HISTORY:

May 1995 to Present:

President & Senior Consultant
For Evergreen Innovative Strategies Inc.
P.O. Box 1957,
Cochrane, Ontario
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January 1990 to Feb 1995:

Mill's Superintendent; Woodlands Superintendent; Operations Superintendent; Forestry Supervisor
Normick Perron Inc.
Cochrane Division Mills
P.O. Box 1059,

Cochrane, Ontario
POL-1CO

May 1985 to January 1990: **Operation's Supervisor, Silviculture Supervisor; Forest Management Technologist**
Canadian Pacific Forest Products
Upper Thames River Conservation Authority
Boise Cascade Canada Ltd.

EDUCATION:

1985 to 1987: **Sault College Of Applied Arts & Technology,**
Sault Ste. Marie, Ontario

1987 to 1988: **Sault College Of Applied Arts & Technology,**
Sault Ste. Marie, Ontario

PERSONAL DATA

Date of Birth: May 24, 1963

Interests: Avid Reader; Hunting; Fishing; Camping; Avid Sports Buff; Avid Horseman & Rancher; & Carpentry When Time Permits.

Languages: Fluent In English, With A General Knowledge Of French & Greek.

References: Available Upon Request